

# CONTRACT MANAGEMENT

The best comprehensive solution used by organizations around the world!



## THE HIDDEN COSTS OF CONTRACT MISMANAGEMENT

Contract mismanagement costs companies millions of dollars on an annual basis. This is primarily due to the widespread indifference to contract management; most companies simply negotiate, sign, and toss it into a file folder. This careless approach to highly critical documents is the primary reason why scores of enterprises unknowingly lose money.

According to the Gartner Group, 60% of all supplier contracts are automatically renewed without the knowledge of the buyer, largely due to the buyer failing to give a notice of termination. Even more amazingly, 50% of contracts self-renew on multiple occasions without the buyer's knowledge.

The laissez-faire attitude towards contract management can have severe financial repercussions, as autorenewals frequently include more costly terms and late terminations may be subject to litigation.

### Clients who use this application:



Arcadia Family of Companies



Applied Research Associates



CURO Financial



Help Me See Blind Services

NITRO Applications are built for integration with Office 365, Teams & SharePoint. These applications...

...drive productivity and efficiency at organizations around the world.

...are practical tools that solve real business problems.

Crow Canyon's goal is to engage users, streamline operations, and power continuous improvement with its applications, including:



Request Manager



HR Requests



Purchase Requests

## USING TECHNOLOGY TO MANAGE THE CONTRACT LIFECYCLE

Contracts are far from being static sign-and-forget documents; in fact, they are organic documents subject to real-world events. The best way to manage these organic documents is to use a software platform that facilitates and addresses the entire contractual lifecycle.

### Key milestones our platform tracks during a contract's lifecycle include:

- Content Capture and Tracking
- Automating Future Contracts
- Negotiation, Approval, and Finalization

## BENEFITS

**Incredible ROI:** Built on Microsoft SharePoint, Crow Canyon Software is quick to deploy, easy to use, and low cost. ROI is a matter of weeks.

**High User Acceptance:** Because it is built upon Microsoft SharePoint, the user interface is familiar and easy to access.

**Automate Service Tracking:** Track and automate requests for IT services. Requests can be made via SharePoint, web, or phone.

**Improve Service, Lower Costs, Raise Productivity:** Chaotic emails drain productivity and increase employee frustration. Eliminate manual processes. Automate request processing across your organization.

**Track All Types of Services:** IT Support Requests, New Equipment Requests, Password Resets, On-boarding, Server Moves, Upgrades and Patches, and many more...

## POWERFUL FEATURES

Create a knowledge base repository of all contracts

Build user friendly, custom forms to create templates

Take control of milestones with notifications

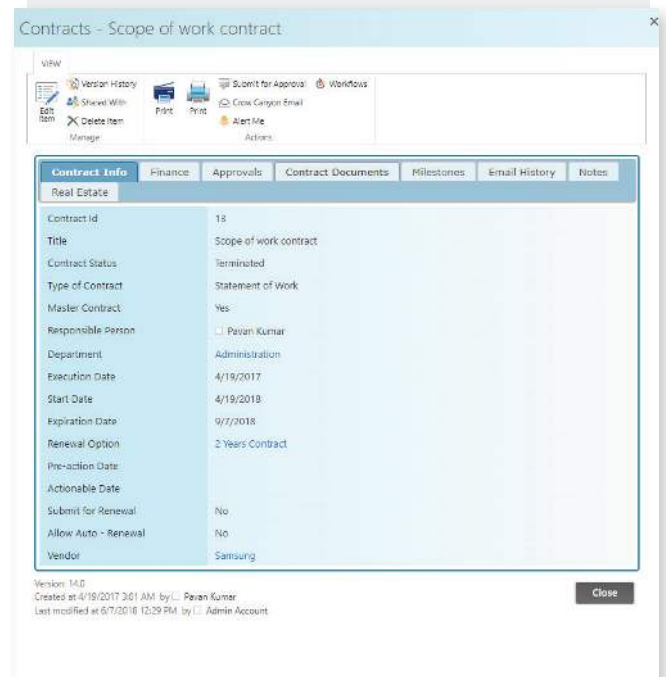
Integrate Outlook so emails become routable tickets

Ensure sensitive messages go to the right recipients

View reports on users and pin-point areas for updates

Analyze the entire lifecycle process for detailed tracking

Create surveys to gain understanding of your partners



# CONTACT US TODAY!

+1 (925) 478-3110 | SALES@CROWCANYON.COM | WWW.CROWCANYON.COM